

**Summary of Recovery Plan Items:**

<b><u>Ref.</u></b>	<b><u>Action</u></b>	<b><u>Begin</u></b>	<b><u>Effect on Forecast</u></b>
1	3.0 Mill Park Levy Passed	2019	856K in revenue Parks 630K in Operations removed from GF
2	Annual Commercial Fire Inspection	2018	\$70,000 Est. in 2018 Included in revenue budget
3	Cost Recovery Motor Vehicle Accidents	2018	\$5,000 in 2018 Revenue Budget Potential for \$20K-\$30K subsequent years.
4	Reallocate salaries of Council LD/Mayor to Water/Sewer	2018	\$55,000 Annually
5	Use available cash balances in dormant funds	2018 (3/4Q)	\$78,000 One-time
6	Mowing- to KAB from GF	2018	\$20,000 annual savings to GF from KAB funds generated through recycling programs.
7	Continued use of Labor Counsel negotiations.	2018	40K-50K reduction from 2017 Budget
8	Reductions through attrition APD	2018	2019 appropriations- 166K less than 2016 actual Reflected in appropriations.
9	Fire Dept. Negotiations	2018	90K in 2018, 300K 2020-2022
10	SAFER Grant	2018	3 year grant- 469K Grant, 292K City Reduction to OT est. 132K year during plan.
11	Contract Changes- completed	2018	2 tiered longevity, sick payout at retirement, vacation accrual, OT calculations. Most savings will be long-term
12	Health Care	2018	All employees on one plan. Cost-sharing, committee, screenings.
13	Income Tax Collections	2018	Contracted with CCA and Ohio Attorney General 27K collected by AG ytd- in revenue budget.
12	Performance Audit	2018	Requested from AOS- Effect TBD
13	Explore Shared services with other jurisdictions	2018	To be determined.
14	Investigate sale of City land	2018	To be determined
15	BWC Refund	2018	Estimated 100K- One time

**City of Alliance - Stark County**  
**Statement of Revenues, Expenditures and Changes in Fund Balance - Budget Basis**  
**For the Years Ended December 31, 2015 Through 2017, Actual**  
**and Ending December 31, 2018 Through 2022, Forecasted**  
**General Fund**

	2015 Actual	2016 Actual	2017 Actual	2018 Forecasted	2019 Forecasted	2020 Forecasted	2021 Forecasted	2022 Forecasted
<b>Revenues</b>								
Property Taxes	\$747,752	\$814,259	\$819,781	\$815,000	\$831,300	\$847,926	\$864,885	\$882,182
Municipal Income Tax	8,718,250	9,381,744	8,844,972	9,005,151	8,939,840	9,030,876	9,113,769	9,211,276
Intergovernmental	507,925	476,542	463,548	447,393	456,341	465,468	474,777	484,273
Charges for Services	173,998	167,956	151,606	141,500	145,745	150,117	154,621	159,259
Fees, Licenses and Permits	452,921	404,102	394,912	460,810	474,634	488,873	503,540	518,646
Fines and Forfeitures	609,318	475,874	378,468	362,500	380,625	399,656	419,639	440,621
Investment Income	13,071	13,010	9,452	10,000	8,000	12,000	13,000	14,000
Other	573,600	603,643	551,517	376,400	324,000	333,000	339,660	346,453
<b>Total Revenues</b>	<b>11,796,835</b>	<b>12,337,129</b>	<b>11,614,257</b>	<b>11,618,754</b>	<b>11,560,485</b>	<b>11,727,917</b>	<b>11,883,890</b>	<b>12,056,710</b>
<b>Expenditures</b>								
<b>Current:</b>								
<b>Police</b>								
Personal Services	2,837,105	2,946,810	2,721,178	2,809,794	2,865,990	2,894,650	2,894,650	2,894,650
Fringe Benefits	1,060,864	1,229,789	1,098,281	1,134,838	1,146,396	1,157,860	1,157,860	1,157,860
Other Services	341,320	321,975	293,190	308,600	314,772	324,215	333,942	343,960
<b>Total Police</b>	<b>4,239,290</b>	<b>4,498,573</b>	<b>4,112,649</b>	<b>4,253,232</b>	<b>4,327,158</b>	<b>4,376,725</b>	<b>4,386,451</b>	<b>4,396,470</b>
<b>Fire</b>								
Personal Services	1,949,603	1,895,632	2,033,564	2,036,187	2,076,911	2,097,680	2,097,680	2,097,680
Fringe Benefits	771,866	846,795	862,695	870,444	905,262	941,473	979,132	1,018,297
Other Services	131,107	138,790	126,682	140,300	144,509	148,844	153,310	157,909
<b>Total Fire</b>	<b>2,852,576</b>	<b>2,881,217</b>	<b>3,022,941</b>	<b>3,046,931</b>	<b>3,126,682</b>	<b>3,187,997</b>	<b>3,230,121</b>	<b>3,273,886</b>
<b>Fire Communications</b>								
Other Services	3,792	3,792	7,020	7,020	8,500	9,000	9,000	9,000
<b>Total Fire Communications</b>	<b>3,792</b>	<b>3,792</b>	<b>7,020</b>	<b>7,020</b>	<b>8,500</b>	<b>9,000</b>	<b>9,000</b>	<b>9,000</b>
<b>General Admin Safety</b>								
Personal Services	425,479	405,223	425,199	413,000	421,260	425,473	425,473	425,473
Fringe Benefits	181,854	207,646	169,483	171,552	178,414	185,551	192,973	200,692
Other Services	366,172	347,112	331,843	370,466	381,580	393,027	404,818	416,963
<b>Total Gen Admin Safety</b>	<b>973,505</b>	<b>959,981</b>	<b>926,525</b>	<b>955,018</b>	<b>981,254</b>	<b>1,004,051</b>	<b>1,023,263</b>	<b>1,043,127</b>
<b>Health</b>								
Personal Services	403,862	377,972	374,837	404,358	408,402	412,486	412,486	412,486
Fringe Benefits	149,318	172,953	150,701	153,880	160,035	166,436	173,094	180,018
Other Services	63,153	64,882	85,709	87,644	72,000	74,000	74,000	74,000
Transfers/Reimbursements	45,856	42,448	42,784	46,155	48,000	50,000	50,000	50,000
<b>Total Health</b>	<b>\$662,190</b>	<b>\$658,255</b>	<b>\$654,032</b>	<b>\$692,037</b>	<b>\$688,437</b>	<b>\$702,922</b>	<b>\$709,579</b>	<b>\$716,503</b>
						(continued)	(continued)	(continued)

**City of Alliance - Stark County**  
**Statement of Revenues, Expenditures and Changes in Fund Balance - Budget Basis**  
**For the Years Ended December 31, 2015 Through 2017, Actual**  
**and Ending December 31, 2018 Through 2022, Forecasted**  
**General Fund (continued)**

	2015 Actual	2016 Actual	2017 Forecasted	2018 Forecasted	2019 Forecasted	2020 Forecasted	2021 Forecasted	2022 Forecasted
<b>Park/Recreation</b>								
Personal Services	\$401,526	\$386,534	\$373,882	\$389,000				
Fringe Benefits	124,549	141,237	120,650	127,345				
Other Services	101,030	94,455	96,977	101,314				
Transfers/Reimbursements	300	0	0	0	0	0	0	0
<b>Total Park/Recreation</b>	<b>627,404</b>	<b>622,226</b>	<b>591,510</b>	<b>617,659</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Engineering/Bldg/Planning Commission</b>								
Personal Services	195,387	188,674	203,128	211,000	215,220	217,372	217,372	217,372
Fringe Benefits	50,897	56,531	56,240	57,510	59,810	62,202	64,690	67,278
Other Services	31,302	29,385	27,190	38,300	35,000	37,000	37,000	37,000
Capital	0	0	0	0	0	0	0	0
Transfers/Reimbursements	564	0	0	0	0	0	0	0
<b>Total Engineering/Bldg/Planning Commission</b>	<b>278,150</b>	<b>274,590</b>	<b>286,557</b>	<b>306,810</b>	<b>310,030</b>	<b>316,574</b>	<b>319,063</b>	<b>321,650</b>
<b>Storm Sewer</b>								
Personal Services	49,152	34,794	34,736	35,776	36,492	36,856	36,856	36,856
Fringe Benefits	12,694	21,363	20,415	21,141	21,987	22,866	23,781	24,732
<b>Total Storm Sewer</b>	<b>61,846</b>	<b>56,157</b>	<b>55,151</b>	<b>56,917</b>	<b>58,478</b>	<b>59,723</b>	<b>60,637</b>	<b>61,588</b>
<b>Mayor</b>								
Personal Services	83,392	84,082	86,994	90,000	91,800	93,636	93,636	93,636
Fringe Benefits	27,313	30,960	22,803	23,712	24,660	25,647	26,673	27,740
Other Services	3,645	3,514	3,605	3,700	3,800	3,900	3,900	3,900
<b>Total Mayor</b>	<b>114,349</b>	<b>118,556</b>	<b>113,402</b>	<b>117,412</b>	<b>120,260</b>	<b>123,183</b>	<b>124,209</b>	<b>125,276</b>
<b>Senior Center</b>								
Personal Services	35,970	33,626	39,061	39,000	\$39,780	\$40,576	\$40,576	\$40,576
Fringe Benefits	18,642	21,281	18,793	19,571	20,354	21,168	22,015	22,895
Other Services	699	308	0	0	0	0	0	0
<b>Total Senior Center</b>	<b>55,311</b>	<b>55,215</b>	<b>57,854</b>	<b>58,571</b>	<b>60,134</b>	<b>61,744</b>	<b>62,590</b>	<b>63,471</b>
<b>Auditor</b>								
Personal Services	101,091	102,595	87,389	95,000	92,000	92,920	92,920	92,920
Fringe Benefits	45,242	51,908	33,414	35,603	37,027	38,508	40,048	41,650
Other Services	20,966	21,863	23,841	22,600	24,000	25,000	25,000	25,000
<b>Total Auditor</b>	<b>167,300</b>	<b>176,366</b>	<b>144,644</b>	<b>153,203</b>	<b>153,027</b>	<b>156,428</b>	<b>157,968</b>	<b>159,570</b>
<b>Street Transportation</b>								
Capital	275,000	289,001	0	0	0	0	0	0
<b>Total Income Tax</b>	<b>\$275,000</b>	<b>\$289,001</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
						(continued)	(continued)	(continued)

**City of Alliance - Stark County**  
**Statement of Revenues, Expenditures and Changes in Fund Balance - Budget Basis**  
**For the Years Ended December 31, 2015 Through 2017, Actual**  
**and Ending December 31, 2018 Through 2022, Forecasted**  
**General Fund (continued)**

	2015 Actual	2016 Actual	2017 Actual	2018 Forecasted	2019 Forecasted	2020 Forecasted	2021 Forecasted	2022 Forecasted
<b>Treasurer</b>								
Personal Services	\$3,835	\$3,868	\$3,948	\$4,032	\$4,072	\$4,113	\$4,113	\$4,113
Fringe Benefits	731	817	752	769	784	792	800	808
Other Services	100	100	100	610	100	100	100	100
<b>Total Treasurer</b>	<b>4,666</b>	<b>4,785</b>	<b>4,800</b>	<b>5,411</b>	<b>4,957</b>	<b>5,005</b>	<b>5,013</b>	<b>5,021</b>
<b>Law Director</b>								
Personal Services	184,150	196,730	204,290	207,000	209,070	211,161	211,161	211,161
Fringe Benefits	54,745	64,551	54,278	56,445	58,703	61,051	63,493	66,033
Other Services	7,578	6,801	5,944	7,100	7,500	7,600	7,600	7,600
<b>Total Law Director</b>	<b>246,473</b>	<b>268,081</b>	<b>264,512</b>	<b>270,545</b>	<b>275,273</b>	<b>279,812</b>	<b>282,254</b>	<b>284,793</b>
<b>Council/Council Clerk</b>								
Personal Services	39,617	39,816	40,437	41,630	42,463	42,887	42,887	42,887
Fringe Benefits	7,431	8,316	7,611	7,835	7,992	8,152	8,315	8,481
Other Services	7,902	7,691	4,650	6,325	9,600	9,800	9,800	9,800
<b>Total Council/Council Clerk</b>	<b>54,949</b>	<b>55,823</b>	<b>52,699</b>	<b>55,790</b>	<b>60,054</b>	<b>60,839</b>	<b>61,002</b>	<b>61,168</b>
<b>Judge</b>								
Personal Services	173,487	181,949	186,327	195,000	198,900	200,889	200,889	200,889
Fringe Benefits	65,245	77,566	75,175	80,382	83,597	86,941	90,419	94,036
Other Services	5,965	6,178	6,794	7,500	8,500	9,000	9,000	9,000
<b>Total Judge</b>	<b>244,698</b>	<b>265,693</b>	<b>268,296</b>	<b>282,882</b>	<b>290,997</b>	<b>296,830</b>	<b>300,308</b>	<b>303,925</b>
<b>Probation</b>								
Personal Services	24,102	25,246	26,250	27,000	27,540	27,815	27,815	27,815
Fringe Benefits	4,205	5,018	4,666	4,890	5,086	5,289	5,501	5,721
Other Services	712	950	476	1,000	1,000	1,000	1,000	1,000
<b>Total Probation</b>	<b>29,018</b>	<b>31,215</b>	<b>31,392</b>	<b>32,890</b>	<b>33,626</b>	<b>34,104</b>	<b>34,316</b>	<b>34,536</b>
<b>Clerk of Court</b>								
Personal Services	228,829	230,409	212,821	240,000	242,400	244,824	244,824	244,824
Fringe Benefits	115,564	140,366	103,685	119,303	124,075	129,038	134,200	139,567
Other Services	45,552	41,809	43,759	67,100	48,000	50,000	50,000	50,000
<b>Total Clerk of Court</b>	<b>389,945</b>	<b>412,584</b>	<b>360,264</b>	<b>426,403</b>	<b>414,475</b>	<b>423,862</b>	<b>429,024</b>	<b>434,391</b>
<b>Civil Service</b>								
Personal Services	14,856	15,045	15,295	15,602	15,914	16,073	16,073	16,073
Fringe Benefits	2,629	2,929	2,695	2,810	3,024	3,054	3,085	3,116
Other Services	11,415	6,562	14,854	5,000	7,500	8,000	8,000	8,000
<b>Total Civil Service</b>	<b>\$28,899</b>	<b>\$24,536</b>	<b>\$32,844</b>	<b>\$23,412</b>	<b>\$26,438</b>	<b>\$27,127</b>	<b>\$27,158</b>	<b>\$27,189</b>
						(continued)	(continued)	(continued)

**City of Alliance - Stark County**  
*Statement of Revenues, Expenditures and Changes in Fund Balance - Budget Basis*  
*For the Years Ended December 31, 2015 Through 2017, Actual*  
*and Ending December 31, 2018 Through 2022, Forecasted*  
**General Fund (continued)**

	2015 Actual	2016 Actual	2017 Actual	2018 Forecasted	2019 Forecasted	2020 Forecasted	2021 Forecasted	2022 Forecasted
<b>City Buildings Maintenance</b>								
Personal Services	\$50,947	\$51,660	\$64,883	\$49,800	\$50,298	\$50,801	\$50,801	\$50,801
Fringe Benefits	20,167	23,100	28,966	29,934	31,131	32,377	33,672	35,019
Other Services	231,167	232,917	237,760	251,600	256,632	261,765	267,000	272,340
Transfers/Reimbursements	100,000	70,000	60,000	75,000	80,000	85,000	85,000	85,000
<b>Total City Building Maintenance</b>	<b>402,281</b>	<b>377,677</b>	<b>391,609</b>	<b>406,334</b>	<b>418,061</b>	<b>429,942</b>	<b>436,473</b>	<b>443,159</b>
<b>General Administration</b>								
Personal Services	30,428	43,229	48,000	36,000	36,360	36,724	36,724	36,724
Fringe Benefits	8,368	12,275	16,310	14,971	15,570	16,193	16,840	17,514
Other Services	138,746	147,151	173,427	115,250	118,708	122,269	125,937	129,715
Capital	500	1,165	0	0	0	0	0	0
<b>Total Administration</b>	<b>178,042</b>	<b>203,820</b>	<b>237,737</b>	<b>166,221</b>	<b>170,637</b>	<b>175,185</b>	<b>179,501</b>	<b>183,952</b>
<b>Non-Departmental</b>								
Other Judicial	6,299	5,924	4,096	6,000	6,000	6,000	6,000	6,000
Support of Prisoners	5,705	8,179	7,875	9,000	9,000	9,000	9,000	9,000
Tree Care	1,536	1,600	375	0	0	0	0	0
Demolition	10,200	0	0	0	0	0	0	0
State Examiner	15,551	15,412	14,378	15,000	16,000	17,000	17,000	17,000
County Auditor	19,521	17,311	17,901	23,000	24,000	24,500	24,500	24,500
Tax Delinquent Advertising	30	59	43	100	100	100	100	100
Election Expenses	0	5,141	1,174	1,000	3,000	3,000	3,000	3,000
Refunds/Reimbursements	22,438	37,555	5,708	20,000	25,000	25,000	25,000	25,000
Transfers	371,584	286,000	90,000	90,000	95,000	95,000	95,000	95,000
<b>Total Non-Departmental</b>	<b>452,864</b>	<b>377,180</b>	<b>141,550</b>	<b>164,100</b>	<b>178,100</b>	<b>179,600</b>	<b>179,600</b>	<b>179,600</b>
<b>Total Expenditures</b>	<b>\$12,342,547</b>	<b>\$12,615,325</b>	<b>\$11,757,991</b>	<b>\$12,098,797</b>	<b>\$11,706,578</b>	<b>\$11,910,652</b>	<b>\$12,017,529</b>	<b>\$12,128,276</b>
						(continued)	(continued)	(continued)

**City of Alliance - Stark County**  
**Statement of Revenues, Expenditures and Changes in Fund Balance - Budget Basis**  
**For the Years Ended December 31, 2015 Through 2017, Actual**  
**and Ending December 31, 2018 Through 2022, Forecasted**  
**General Fund (continued)**

	2015 Actual	2016 Actual	2017 Actual	2018 Forecasted	2019 Forecasted	2020 Forecasted	2021 Forecasted	2022 Forecasted
<i>Excess of Revenue Over (Under) Expenditures</i>	(\$545,712)	(\$278,195)	(\$143,734)	(\$480,043)	(\$146,093)	(\$182,736)	(\$133,639)	(\$71,566)
<i>Fund Balance (Deficit) Beginning of Year</i>	1,197,684	651,973	373,777	230,043	(250,000)	(396,093)	(578,828)	(712,468)
<i>Fund Balance (Deficit) End of Year</i>	\$651,973	\$373,777	\$230,043	(\$250,000)	(\$396,093)	(\$578,828)	(\$712,468)	(\$784,033)
<b>Recovery Plan Items:</b>								
3.0 Mill Park Levy (1) (In forecast 2019- Forward)								
Annual Fire Inspections (2) in Revenue Budget								
Cost Recovery (3) In revenue budget								
COPS Fund- dormant balance (5)				78,000	0	0	0	0
Payroll-LD, Mayor, Council 40% to Water/Sewer (4)				55,000	55,000	55,000	55,000	55,000
Fire Dept. - negotiations (9)				90,000	300,000	300,000	300,000	300,000
SAFER Grant (10)				50,000	200,000	200,000	80,000	
BWC Refund (15)				100,000				
<b>Total Recovery Plan</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>373,000</b>	<b>555,000</b>	<b>555,000</b>	<b>435,000</b>	<b>355,000</b>
<b>Ending Cash with Recovery Plan</b>	<b>\$651,973</b>	<b>\$373,777</b>	<b>\$230,043</b>	<b>\$123,000</b>	<b>\$531,907</b>	<b>\$904,172</b>	<b>\$832,532</b>	<b>\$560,967</b>

**Forecast Assumptions: Some of the significant assumptions used were:**

**Revenue:**

	<b><u>Total</u></b>	<b><u>Less Xfers and Advances</u></b>	
<b><u>2015</u></b>	11,796,835	11,580,457	
<b><u>2016</u></b>	12,337,129	12,058,172	• Income tax receipts inflated due to withholding law changes.
<b><u>2017</u></b>	11,614,257	11,534,720	
<b><u>2018</u></b>	11,618,754		• Includes 129K of \$ from ATD settlement, and COPS fund 78K (One-time money).
<b><u>2019</u></b>	11,560,485		• Approx. 1.5% increase annually 2019-2022
<b><u>2020</u></b>	11,727,917		
<b><u>2021</u></b>	11,883,890		
<b><u>2022</u></b>	12,056,710		

**Property Tax-**

- 2018 First half received- 437K. 53% of budget
- 3 year average of \$794K (2015-2017) expecting slight increase in 2018 forward
- Projecting 2% increase annually 2019-2022

**Municipal Income Tax -**

- Alliance codified ordinances call for income tax receipts after operating to be distributed: 79% General Fund, 10% Master Capital, 7% Street Income Tax Fund, 4% Water Income Tax Fund.
- Due to decreasing GF balance, Council has frequently redirected receipts from 86% up to 91% to the GF in 2017 and 2018.
- Proposed split for years 2018-2022

GF	91%
Water	4%
Capital	3%
Street	<u>2%</u>
	100%

- Detailed projection and history included on a separate document.
- 2016 "spike" related to change in withholding laws- City received 4Q WH from 2015, plus monthly WH that began in 2016.
- Projections assume 1.0% annual increase in 2019-2022
- City's 4th largest withholding business idled in 2017- no ETA known.

**Intergovernmental -**

- Despite the 2017 State budget - including further reductions to Local Government Funds, projecting 2% increase through 2022.

**Charges for Service**

- 3% increases

**Fees, Licenses, and Permits**

- Commercial Fire Inspection fees new in 2018- additional 70K in 2018 forward.
- Emergency recovery services- 5K in 2018, 25K in 2019, 2020, 2021, and 2022.

**Fines and Forfeitures:**

- Average revenue from 2015-2017 equal \$487K
- Projection for 2018- \$362, 500 due to continued decline in tickets
- 5% increase in following years.

**Investment Income:**

- Interest is split based on general fund balance.
- The general fund also is credited for fund balances not eligible to receive interest. Minimal interest projected to to negative GF fund balance.

*Forecast Assumptions: Some of the significant assumptions used were:*

**Expenditures:**

- Parks & Rec. operating budgets removed from GF 630K annually - now supported by levy.

**Personal Services**

- Wages and Fringes typically 85% of GF expenditures
- Salaries based when possible on contractual agreements.
- 2% wage in 2018, 2% in 2019, 1% in 2020
- Wage increases not budgeted for 2021 and 2022
- Retirement payouts are unknown at this time- can be substantial.
- Employees have ability for step increases.

**Fringe Benefits:**

- 4% proj. increase to cover potential HC cost increases and compounding - when HC is part of fringe
- The City is self-funded- claims have proven to be volatile year to year.
- City share depends on annual COBRA rates and other factors.
- City share also depends on employee status- Single, Family etc. ( Proj. based on current population) and negotiated agreements.
- 12 FT bargaining units and the Non-bargaining employees are on City HC plan that includes cost sharing when expenses exceed base funding level.

**HC Cost History**

2017	\$ 2,499,739.41
2016	\$ 2,799,436.25
2015	\$ 2,764,051.23
2014	\$ 2,242,450.01
2013	<u>\$ 2,640,801.81</u>
Avg.	\$ 2,589,295.74



**5 Year Forecast Income Tax**

	2012	2013	2014	2015	2016	2017
<b>202 - CITY INCOME TAX</b>						
CITY INCOME TAXES	10,274,711.62	10,283,485.81	10,963,084.55	10,656,338.57	11,377,702.08	10,291,173.52
INCOME TAXES AGENCY			123.87	78,590.39	31,597.57	25,913.08
ELECTRIC CO INCOME TAX	14,953.54	13,569.07	23,378.33	7,491.76	54,685.34	5,563.07
CONVENIENCE CHARGE FEES						
MISC REVENUE	8,758.30	8,720.30	9,215.98	11,101.52	11,092.47	5,286.36
CONVENIENCE FEE INCOME	1,410.00	1,530.00	1,950.00	20.00		
REIMBURSEMENT - OTHER						
<b>TOTAL - 202 CITY INCOME TAX</b>	<b>10,299,833.46</b>	<b>10,307,305.18</b>	<b>10,997,752.73</b>	<b>10,753,502.24</b>	<b>11,475,117.46</b>	<b>10,327,936.03</b>

	2013	2013	2014	2015	2016	2017
Withholding	\$ 7,682,226.50	\$ 7,678,323.20	\$ 8,049,055.66	\$ 8,065,388.15	\$ 8,960,232.69	\$ 7,945,320.45
Business	\$ 1,240,725.41	\$ 1,227,885.72	\$ 1,470,963.11	\$ 1,116,699.03	\$ 927,033.03	\$ 985,722.40
Individual	\$ 1,351,719.71	\$ 1,377,276.89	\$ 1,443,001.74	\$ 1,474,251.39	\$ 1,490,436.36	\$ 1,360,129.67
<b>Total</b>	<b>10,274,671.62</b>	<b>10,283,485.81</b>	<b>10,963,020.51</b>	<b>10,656,338.57</b>	<b>11,377,702.08</b>	<b>10,291,173.52</b>

• 2016 "spike" related to change in withholding laws- City received 4Q WH from 2015, plus mombly- start in 2016

• Projections assume 1.5% annual increase in 2019-2021

• City's 4th largest withholding business idled in 2017- no ETA known.

	2019	2019	2020	2021	2022
Projected Receipts	\$ 10,400,000.00	\$ 10,504,000.00	\$ 10,609,040.00	\$ 10,715,130.40	\$ 10,822,281.70
Operating/Refunds/Rebates	(680,000.00)	(680,000.00)	(685,000.00)	(700,000.00)	(700,000.00)
<b>Available</b>	<b>\$ 9,720,000.00</b>	<b>\$ 9,824,000.00</b>	<b>\$ 9,924,040.00</b>	<b>\$ 10,015,130.40</b>	<b>\$ 10,122,281.70</b>

GF	91%	4%	3%	2%	100%
Water	\$ 8,845,200.00	\$ 8,939,840.00	\$ 9,030,876.40	\$ 9,113,768.66	\$ 9,211,276.35
Street	\$ 388,800.00	\$ 392,960.00	\$ 396,961.60	\$ 400,605.22	\$ 404,891.27
Capital	\$ 291,600.00	\$ 294,720.00	\$ 297,721.20	\$ 300,453.91	\$ 303,668.45
	\$ 194,400.00	\$ 294,720.00	\$ 198,480.80	\$ 200,302.61	\$ 202,445.63
	\$ 9,720,000.00	\$ 9,924,240.00	\$ 9,924,040.00	\$ 10,015,130.40	\$ 10,122,281.70

